

# Cannabinoid-Integrated Pharma & Wellness

Making the CBD Revolution a Reality

Investor Presentation, November 2023

CSE: INNO | OTC: INNPF | FSE: IP4

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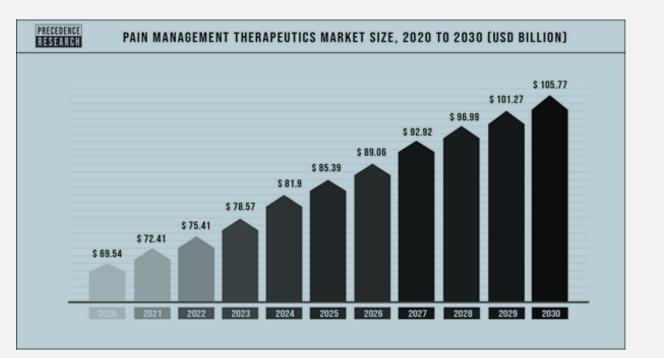
# Market Opportunity



# Pain Management is a Growing Global Issue

A Significant Unmet Need Exists for Non-Opioid Treatments for Pain

- >More than 1 in 5 US adults report chronic pain<sup>1</sup>
- > 14.9% report chronic pain a year after reporting non-chronic pain<sup>2</sup>
- Global pain management therapeutics market was valued at USD 72.41 billion in 2021 and is predicted to hit over USD 105.77 billion by 2030<sup>3</sup>



### Innocan's solution targets a large and growing market

Sources: <sup>1</sup>One in Five U.S. Adults Have Chronic Pain — Pain News Network, <sup>2</sup>Study finds high rates of persistent chronic pain among US adults (medicalxpress.com), <sup>3</sup>Pain Management Therapeutics Market Size Report 2022 to 2030 (precedenceresearch.com)



### Innocan's Solutions has Potential Applications in a Number of Verticals and Indications

<b>Veterinary</b> Canines	<b>USD 29.4 billion</b> is the global veterinary medicine estimated market size in 2021	<b>74.3% of canine owners</b> reported being comfortable talking to vets about CBD treatments	<b>24% of pet owners</b> consume CBD-based products
Human Topicals/Cosmetics Sub-Pharma & Non-Pharma	<b>USD 3.4 billion</b> is the expected CBD cosmetics market size in 2026	<b>Both Cosmetics &amp; Pain Relief</b> are amongst Innocan's non and sub-pharma IP portfolio	White-labeling of Innocan's cosmetics, dermatology and pain relief solutions, using Retail contracts and E- commerce investments.
<b>Human Therapeutics</b> CBD Liposome Technology	<b>USD *3.6 billion</b> is the global liposome drug delivery market, projected to expand at a considerable CAGR from 2019 to 2027	<b>Big Pharma</b> companies like J&J , Gilead and Novartis are in active search after Liposome loading technologies	<b>Liposomal suspension</b> <b>technology</b> serves as a solid base to a variety of recent approved drugs

Sources: Grandview Research; CSP Daily News; Forbes; Newsnet Media; Research & Markets; Frontiers



# **Technology Platform**



### The Solution Innocan Solutions: Patent Pending Injectable Cannabinoids Delivery Platform to Treat Pain

A unique CBD-loaded Liposome Technology (LPT) facilitating **exact dosing**, **prolonged** and **controlled** release of CBD into the bloodstream

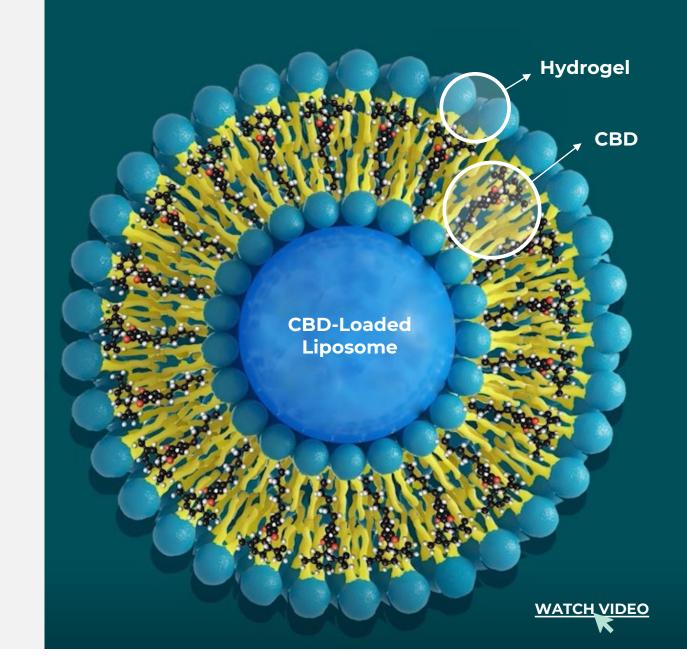
Liposomes are spherical vehicles composed of a few layers of lipids that can carry drugs through the human vascular system.

# ~100%

CBD Bioavailability in a Dog Clinical Study Platform



Prolonged & controlled release of CBD in bloodstream





# **CBD-Loaded Liposome Platform Technology (LPT):**

- Ensure the prolonged & controlled release of CBD into the bloodstream for at least 42 days after one injection
- High loading of CBD in the liposome 1 injection is expected to last for over 4 weeks







# Veterinary



### Indication: Veterinary Pain Management LPT: Injectable CBD Delivery Platform

Achieving significant CBD level in dogs' plasma with the LPT, is a big step towards the drug's clinical studies in humans. The LPT in dog study results open the door to a wide range of therapeutic possibilities.

- Drug performance in dogs is believed to be very similar to humans
- Very difficult to give dogs CBD oil orally twice a day
- The LPT gives prolonged release of the CBD into the plasma for at least 4 weeks



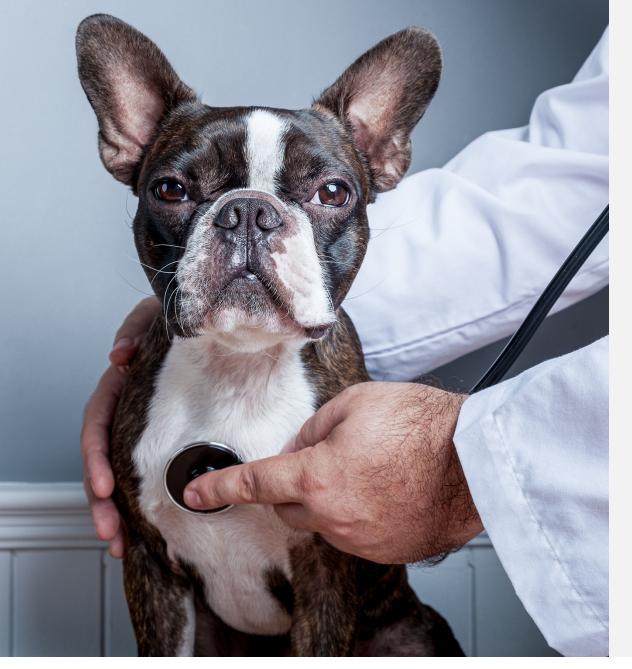
### READ ARTICLES

**28 April 2022 -** A Case Report article of the LPT Subcutaneously Injected Liposomal Cannabidiol Formulation Used as a Compassion Therapy for Pain Management in a Dog with osteoarthritis, was published in the Frontiers in Veterinary \*Science Scientific Journal.

https://www.frontiersin.org/articles/10.3389/fvets.2022.89 2306/full

Frontiers | Therapeutic efficacy and pharmacokinetics of liposomal-cannabidiol injection: a pilot clinical study in dogs with naturally-occurring osteoarthritis (frontiersin.org)



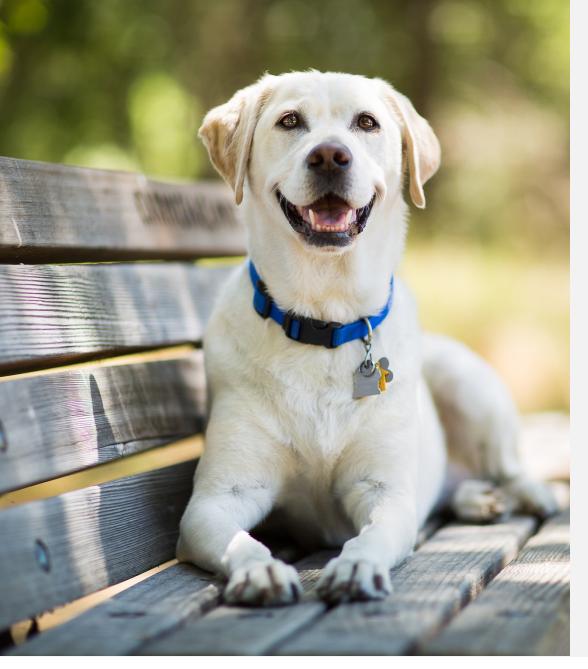


# **Clinical Success: Veterinary**

### **Epilepsy**

- Positive results in a preclinical trial involving a dog with refractory (drug-resistant) epilepsy.
- The results demonstrated that the frequency and the intensity of the dog's epileptic seizures decreased significantly.
- Since the last LPT injection on April 25, 2022, Paco has not suffered from any seizures i.e., over 10 weeks.





# **Clinical Success: Veterinary**

### Pain Management

- Successful preclinical trials in dogs with osteoarthritis.
- A case entailing the clinical condition of Goody, an 8-year-old male mixed-breed dog, who suffers from severe osteoarthritis in most of his joints, and severe muscle atrophy, mostly surrounding the pelvic limbs.
- After Goody received the LPT injections, "it was as if a new dog came into our lives. He gets up all the time and enjoys life more than ever" said Goody's owners.

### WATCH VIDEO ABOUT GOODY

<u>18) Innocan Pharma Canine Experiment June 2022 -</u> <u>YouTube</u>

# Innocan's Pharma Breakthroughs

Innocan Pharma Reports Another Successful Result from a Pre-Clinical Study on a Dog Suffering from Refractory (Drug-Resistant) Epilepsy Following LPT Treatment

#### PR September 9, 2022

- A 4-year-old intact male border collie dog with a body weight of 22 kg was suffering from refractory idiopathic (drug-resistant) epilepsy
- The dog was frequently hospitalized to stop seizure clusters
- Following treatment using Innocan's LPT (CBD Loaded Liposome Platform), seizures stopped for 9.5 weeks

#### Innocan Pharma Meets Pre-Clinical End-Point in Pilot Pain Study on Dogs Using LPT Liposome Technology

#### PR August 17, 2022

- 6 dogs suffering from osteoarthritis and lameness demonstrated CBD concentrations 6 weeks after a single injection
- Pain and well-being scores improved following treatment

#### Innocan Pharma Is Reaching Close to 100% CBD Bioavailability In a Dog Clinical Study For its Proprietary LPT CBD Liposomal Delivery Platform

#### PR August 11, 2022

- First results from a study on dogs showed close to 100% bioavailability of CBD using Innocan's LPT technology
- This is compared to 6.5-20% bioavailability in humans when administered orally

Innocan Reports Positive Results from Recent Preclinical Trial on Epileptic Seizures On a Dog using LPT: "Since The Last LPT injection, Paco (dog) Has Not Had a Seizure for Over 10 weeks"

PR July 6, 2022

Innocan Reports Successful Preliminary Trial Results Regarding Epilepsy in Dogs

PR June 10, 2022



# **Consumer Wellness (Topicals)**



# Innocan Derma Solutions: Clinical-led Topical Applications

**Pain Relief:** A unique combination of CBD, Magnesium, and Menthol & Methyl Salicylate delivers an antiinflammatory, muscle relaxant and topical analgesic effect

**Dermatological hydration and antiwrinkles:** tailored blend of highly concentrated CBD targets wrinkles, eye puffiness, skin conditions and more



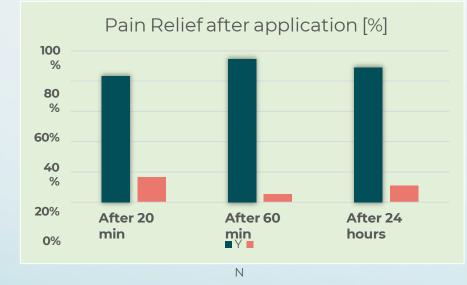




# **Clinical Results**



**83%** Would recommend use of Relief & Go Spray Efficacy Study on subjects who suffers from pain was conducted at the **Center for Podiatric Care & Sports Medicine** in New York, led by Dr. Josef Geldwert







# **Intellectual Property Catalog**



### Wellness

Total of 12 Families of dermatology and wellness patent applications are in progress internationally across a range of skin conditions and applications: pain management, antipruritic treatments, hemorrhoid treatment, psoriasis treatment, vaginal moisturizer and lubricant treatment, diabetes symptoms, hair loss prevention treatment

### IP catalog positions Innocan to drive value in the future



### **JOINT VENTURE**

Innocan has established a joint venture with Brandzon Co Ltd. called B.I. Sky Global Ltd. that focuses on developing and marketing advanced targeted online health products.

B.I. Sky Global Ltd. is focusing on advance online sales via unique combinations of group of experts in marketplaces, e-commerce, logistics, operations, and finance that developed a proven model that enables unleashing the potential of microbrands best sellers.

B.I. Sky Global Ltd., have significantly contributed to this tremendous increase in both revenue and gross profit.



# **Corporate Highlights and Strategic Direction**



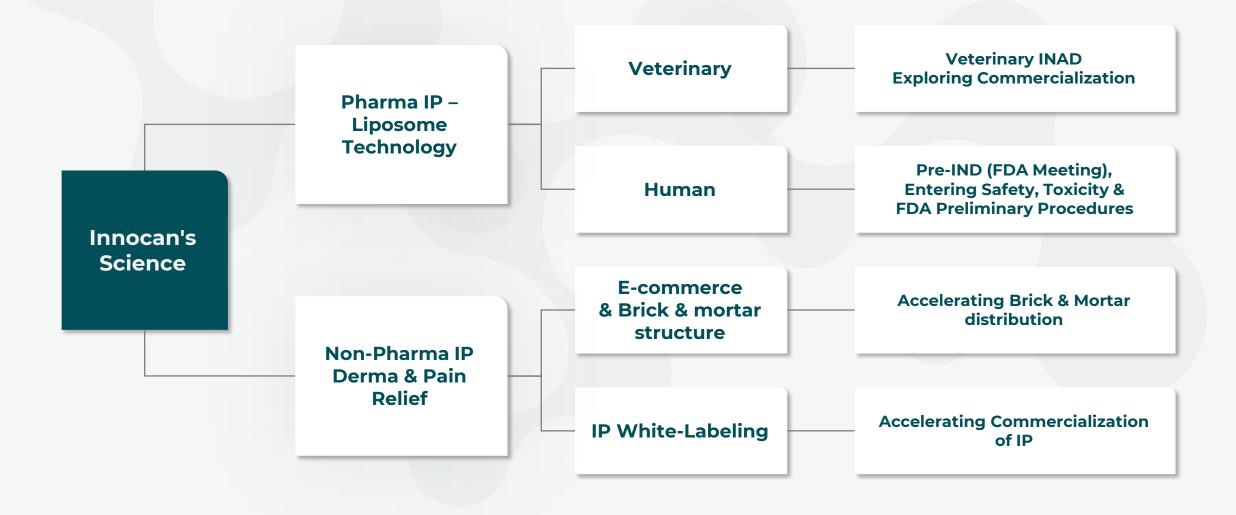
### Innocan's financial results demonstrate potential for continued success

Figures in USD (millions) Fiscal Year End Dec. 31



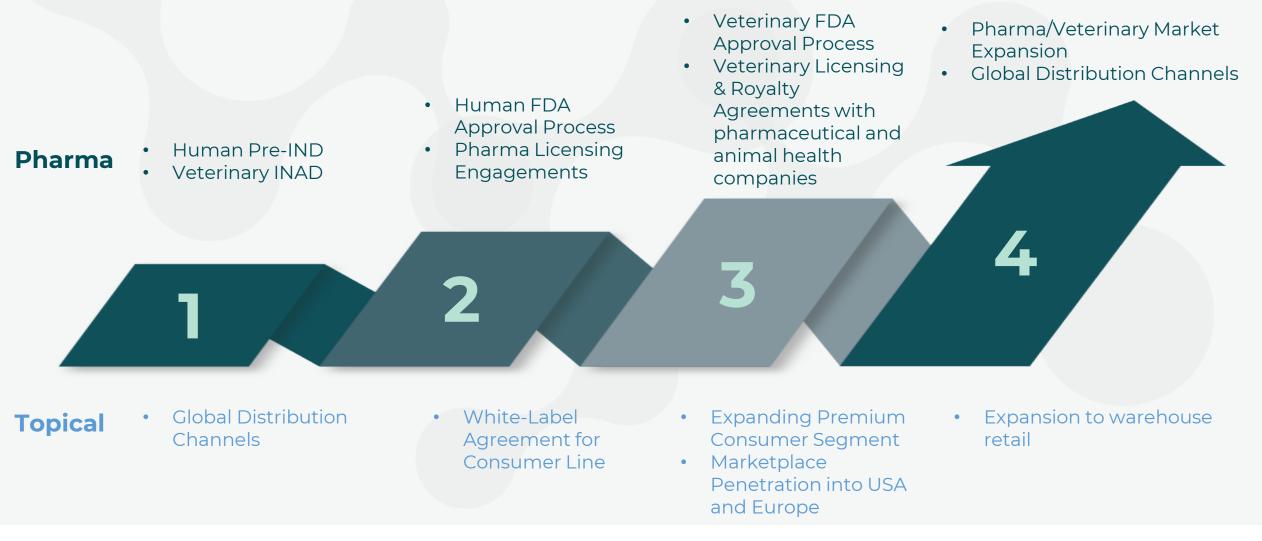


# **Road Mapping Innocan's Future**

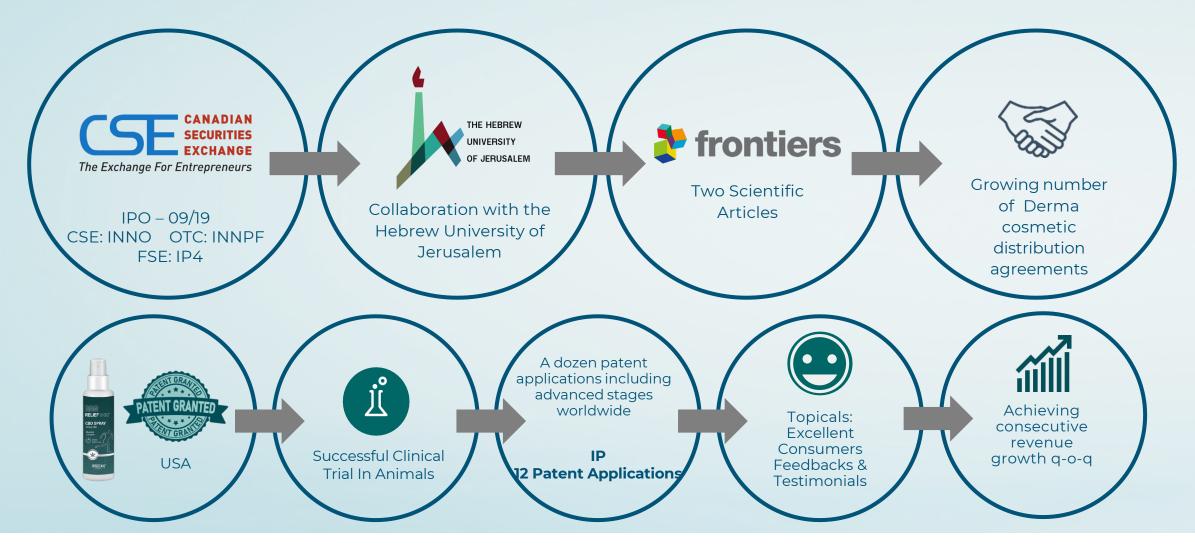




# **Innocan's Future - Commercial Model**



# **Timeline: Track record of executing successful milestones**





# **Innocan in the News**

### **Medical Daily**



Professor Chezy Barenholz On a CBD-Powered Revolution in Pharmaceuticals

July 12, 2022

### **Read article**



Pharma & BioTech News



InnoCan Pharma Reports Impressive Preclinical Trial Results as it Eyes Expansion into \$52b Veterinary Services Industry

July 11, 2022

### Read article

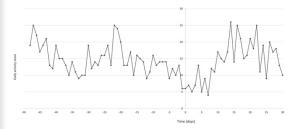
### **FXEMPIRE**



Don't Wait for US Legalization, Here Are 4 Cannabis Stocks to Consider Right Now May 12, 2022

### **Read article**





A Case Report of Subcutaneously Injected Liposomal Cannabidiol Formulation Used as a Compassion Therapy for Pain Management in a Dog

April 28, 2022

### **Read article**



# **Capital Structure**

(\$C Millions or millions of shares, except per share figures)	CSE:INNO \$0.36	
Share Price <sup>(1)</sup>		
Basic Shares Outstanding <sup>(2)</sup>	262.5	
In-The-Money Options <sup>(2)</sup>	18.6	
In-The-Money Warrants <sup>(2)</sup>	5.2	
F.D. Shares Outstanding <sup>(2)</sup>	286.3	
Market Capitalization	\$94.5	
Cash <sup>(2)(3)</sup>	\$4.5	
Debt <sup>(2)</sup>	-	
Enterprise Value	\$90.0	

(1) As at Close on September 20, 2023

(2) As of August 24, 2023, sourced from Q2 2023 MD&A

(3) Assumed a USD to CAD Conversion of \$1.34



# **Executive Leadership**



### IRIS BINCOVICH Chief Executive Officer

20-year Healthcare and Biotech industry veteran. Led hundreds of successful global transactions in the OTC, cosmetics and dermatology sectors



### RONI KAMHI Chief Operating Officer

Over 20 years of experience in global Retail, eCommerce and technology with a focus on Digital, Analytics and Data. Scaled eCommerce startups from early stage to 9 figures in revenue



### RON MAYRON Executive Chairman

C-level leadership roles at Teva Pharmaceutical, the world's largest generic drug manufacturer, for over 20 years. Chairman at IceCure Medical (Nasdaq & TASE (ICCM))



### EYAL KALO R&D Director

Former Scientific Team Leader at Beckman Coulter Molecular Diagnostics. Development of FDA approved assay to detect HIV. PhD in cancer research, Weizmann Institute



### **PROF. CHEZY BARENHOLZ** Special Advisor

Head, Membrane and Liposome Research Lab (Hebrew University). 350 publications, over 30 patents. Johnson & Johnson's Doxil® patents (breast / ovarian cancer)



#### ANTONIO BENITZ Animal Health R&D Advisor

Global Head of R&D at Novartis Animal Health and VP R&D at Pfizer Animal Health. Former senior executive at Merial and Merck



# **Advisory Committee**



#### **RICHARD SERBIN** Scientific Advisor

Richard Serbin is a regulation attorney, a patent attorney, and a pharmacist. He has worked in the pharmaceutical industry for over 40 years, at Schering-Plough Corporation as an attorney and patent attorney; at Revlon and Revlon Healthcare as Chief FDA Counsel; and at Johnson & Johnson Corporation as FDA Counsel and subsequently as VP of Corporate Development. Richard served on the Board of Directors of 16 of Johnson & Johnson's US and foreign subsidiaries. Richard established several US and International Medical Communication Companies which were acquired by large international companies.



### DR. KENJI KITATANI

#### Scientific Advisor

Dr. Kenji Kitatani is a leading global media and entertainment business expert. He held senior international executive positions at Nippon Television Network. He was a board director of Tokyo Dome Corporation and president of its American subsidiaries. He was Executive Vice President of Sony Corporation. He was President of Avex International Holdings and actively led Singapore, China, Hing Kong, Taiwan and Hawaii subsidiaries.



#### **PROFESSOR CHEZY BARENHOLZ** Scientific Advisor

Head of the Laboratory of Membrane and Liposome Research at the Department of Biochemistry of the Hebrew University–Hadassah Medical School, Jerusalem, Israel. Professor Barenholz has 46 years experience in development R&D – Executive Editor of Progress in Lipid Research and the author of over 350 publications, co-inventor of over 30 patent families, two of which underlie Doxil® for the treatment of breast and ovarian cancer (a doxorubicin remote-loaded sterically-stabilized ~100 nm liposome for treatment of cancer marketed by Johnson & Johnson).



#### IZHAR SHAY Advisor



Izhar Shay was the Minister of Science and Technology in the 35th Government of the State of Israel until January 2021. Before that, he managed the activities of Canaan Partners in Israel and led their investments in a variety of companies including LiveU, N-trig, Rollout.io, Drupe, Regulus and Prime Sense. Post his tenure in the government, Shay has been involved in innovative ventures which have the potential to make a significant impact . He is currently a venture partner with Disruptive AI, an early stage deep-tech VC focused on Artificial Intelligence investments.

### GIVI TOPCHISHVILI Advisor

Givi Topchishvili is a serial entrepreneur, investor, and author, with 30 years of expertise in business development and market entry in Europe, Asia, and the US. He has founded and led to a successful exit multiple companies in the media, IT, healthcare, business advisory and marketing space. He has extensive experience in business performance transformation, venture capital, due diligence and post-merger integration aligned with emerging markets strategy.



**DR. JOSEF GELDWERT** Scientific Advisor

Clinical Instructor, Department of Orthopedics, Icahn School of Medicine at Mt. Sinai Medical Center in New York. Board Certified, American Board of Foot and Ankle Surgery, ABFAS. Fellow, American College of Foot and Ankle Surgeons. Fellow, American Academy of Podiatric Sports Medicine. Fellow, American Society of Podiatric Surgeons. Co-Medical Director, NYC Triathlon.



Dr. Pergolizzi has extensive academic, clinical, and business achievements related to his lifelong interest in advancing medical science and the practice of modern global healthcare. He has gained a strong reputation as an experienced, results-oriented C-level leader with a particular focus on new companies. He has held various C-level positions in private and public companies. He can leverage his significant medical expertise, regulatory experience, and business skills to build a strong track record of success in many fields in the healthcare industry. Dr. Pergolizzi is a Senior Partner at Naples Anesthesia and Pain Associates and serves as the Chief Operating Officer at NEMA Research Inc. He is a former subcommittee member of the FDA SUI and SGE VAH Grant Review for Analgesics and a Consultant to the National Pain Foundation Board of Directors.

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# **Thank You!**

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